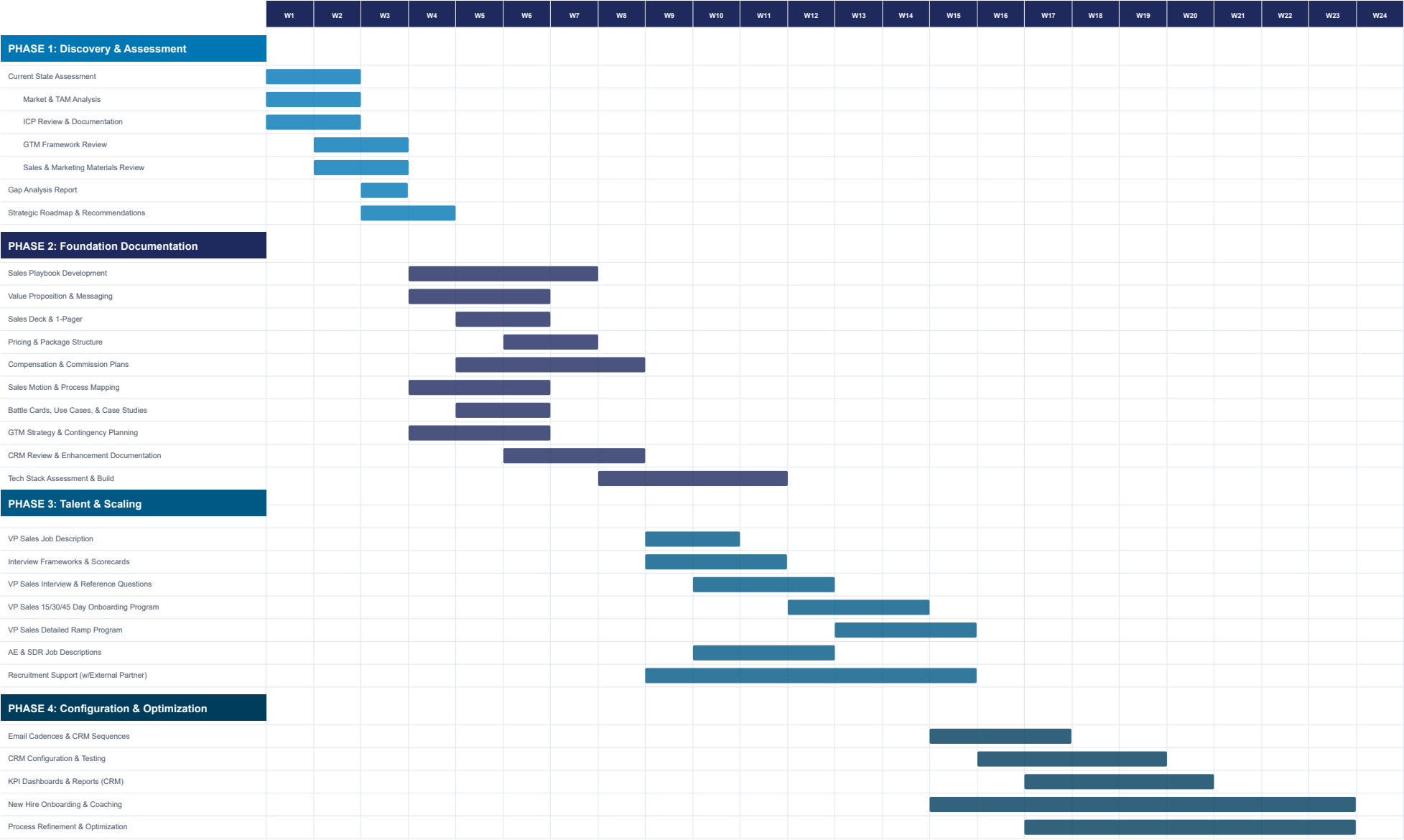


BHL Strategy Group - Example Project Timeline



Key Milestones & Checkpoints:

- Week 4: Assessment Complete
- Week 8: Foundation Ready
- Week 16: First Hire Onboarded

Project Approach

- █ Phase 1: Discovery & Assessment
- █ Phase 2: Foundation Documentation
- █ Phase 3: Talent & Scaling
- █ Phase 4: Configuration & Optimization

What's Included

- ✓ Current state assessment & documentation
- ✓ Hands-on implementation, not just consulting
- ✓ Working sessions with your team throughout
- ✓ All templates, frameworks, and documentation
- ✓ Ongoing coaching and optimization support

Recent Client Outcomes

- ✓ Reduced VP hiring timeline from 4+ months to 8 weeks
- ✓ Onboarded new VP in 4 weeks (vs 2-3 months typical)
- ✓ Built CRM with automated reporting & forecasting
- ✓ 35% Tech Stack cost savings (CRM + tools)
- ✓ Delivered 20+ reports, process documents & templates

Ready to Build Your Sales Foundation?

BHL Strategy Group | brian@bhlstrategygroup.com | www.bhlstrategygroup.com
Schedule a strategy call to discuss your specific needs and timeline